## SBRSD Transportation Sub-Committee Meeting

2/1/17

## Meeting called to order at 6:04pm

**Members present:** Art Batacchi, Dennis Sears, Dave Travis **Also present:** Christine Regan, Business Administrator; Dave Hastings, Superintendent

Minutes from 12/13/16 meeting Unanimously approved

Review of Transportation Bid - Christine walked us through it

- Combined with Berkshire Hills
- One company to provide for all of the routes for both districts
- Dufour intermittent routes for field trips subcontractor
- Same number of buses/routes to compare to last year

Massini Bid:

- 61% increase from last year = ~\$700,000 more expensive
- Daily rate \$320 other bus, \$340 small bus, \$360 large bus
- Art: I didn't think that we were going to get any other bidders today's demographics, this is a really tough business. The cost of parts has gone through the roof - what was \$70 a few years ago is now \$270
- Christine provided context for the daily rate increase: for exampl: Gill Montague = \$338; Gateway Regional \$327.40

6:52pm - Art excused himself

Brief discussion

- Daily rates are commensurate with those of surrounding towns
- We will expect to be able to knock down the grand total by eliminating routes
- We must approve the bid on the daily rates before we start negotiating about routes in order to make the contract more affordable

Future actions - meeting to be held Thursday 2/2 9am with

Chris Regan, Marie, Peter Dillon, Sharon Harrison, Steve (Chief Procurement Officer)

- Goals include
  - Better price
  - Need to better understand the basis for the prices

Meeting adjourned 7:30pm